

BC Food Processors Association

Great Food  Great Living

MEMBER NEWSLETTER
September 22, 2006

New Members

- Lesley Stowe Fine Foods
- Superior Tofu Ltd.

For a full list of current members, see: <http://www.bcfpa.ca/members.html>.

New BCFPA Chief Executive Officer

S. Anthony Toth joined the BC Food Processors Association as Chief Executive Officer in September. If you have any suggestions or questions for Tony, he can be reached at tt@bcfpa.ca, 604-925-5291 or by cell at 604-340-5017.

BCFPA at Standing Committee on Finance and Government Services

On **October 6**, at **12:50 pm**, the BCFPA will present a brief at the Select Standing Committee of Finance and Government Services public consultation in Abbotsford, at the Ramada Plaza. This is one of the BC Legislature's most important Committees. Information, requests and statements made to the Committee are considered by government departments, and they may be included in the Committee's final report.

An appearance can influence Treasury Board, Cabinet, Ministries, and the 2007-08 Provincial Budget. Our presentation to this Committee will help build credibility of the BCFPA and the food processing industry. There will be a press release and interviews with media will be arranged. The brief is being prepared with the assistance of the BCFPA Committees. New BCFPA CEO Tony Toth will make the presentation on behalf of the Association. Members are invited to attend the consultation, to be held in Pinnacle 1 at the Ramada Plaza in Abbotsford 36035 North Parallel Road.

Tax Tips: Corporate Tax Credits and Refunds

Even if you consider Canada's tax rates high you might want to recognize that of sixteen countries to offer R&D tax credits which reduce your tax, the Canada Revenue Agency (CRA) wants to help reduce your tax the most. The percentage of your company's R&D spending that the CRA will pay for is the highest in the world. And the requirements to qualify for credit are not that demanding. All you need is to produce or aim for a small incremental advance. In fact, even that overstates what is needed. Justice D.G.H. Bowman ruled that an "infinitesimal" advance is sufficient.

So if you consider that R&D tax credits will add one to two points to your bottom line, and the requirements to qualify are not that strenuous, it makes sense to tax plan your R&D spending to maximize the benefit. But many BCFPA member companies are doing the opposite. Companies with a variety of subsidiaries share internal resources; owner managed companies often pay management fees to the owners; and larger companies may hire placement agency workers. All of these actions will reduce your tax credit and so reduce your net income.

BCFPA is organizing a Tax Tips breakfast seminar which will include specialist advice on maximizing your corporate tax credits. To reserve your space please email Julie Labelle at julie.labelle@bcfpa.ca

Tax Tips is provided courtesy of Revenue Services Group

Guelph Food Technology Centre Food Safety Courses

A new schedule of Guelph Food Technology Centre food safety courses is available for fall 2006. All BCFPA members receive reduced rates. **Courses are filling up, so register today!** For course descriptions and registration information, see: http://www.bcfpa.ca/GFTC_training.html.

Allergy Aware

Enviro-Food Consulting is offering an allergy awareness workshop to help food industry staff deal with and prevent allergic reactions. Upcoming course dates include: Sept 27, Oct 11 and Nov 8. The instructor is Sally de la Rue Browne, Food Safety Consultant and Registered Environmental Health Officer. For more information, contact Sally at sally@envirofood.net or 604-988-4734.

Funding Opportunities

- **Sustainable Development Technology Canada** – Funding is available to develop solutions related to clean water, air and soil and climate change. The application deadline is Oct 11, 2006. See the website: <http://www.sdte.ca/en/index.htm>
- **Biofuels Opportunities for Producers Initiative** – Letters of intent must be submitted by September 29 and applications for eligible projects will be due October 27. For more information, see: http://www.iafbc.ca/info_post.htm .

UPCOMING

- **September 24-25, Canadian Coffee and Tea Expo**
Website: <http://www.coffee-expo.com/>.
- **September 22-28, BC Agriculture Plan Public Meetings**
Gay Hahn, BCFPA President, and Tony Toth, CEO will be present and participating at the Abbotsford meeting, 7 -9 pm in the Summit Room, Ramada Plaza, 36035 North Parallel Rd.
Website: http://www.harvesttohome.bc.ca/EN/tour_dates/ .

For more industry events, see: <http://www.bcfpa.ca/industryEvents.html>

NEWS

- **Saskatchewan Toll Processing Centre Opens** – this new facility is designed to provide interim production capacity for new or expanding markets. Read the news release at: <http://www.gov.sk.ca/newsrel/releases/2006/09/11-644.html>.
- **Canadian Integrated Traceability Program** – \$1.7 million program to develop integrated approaches to traceability systems in the livestock and meat sector. For details see: <http://news.gc.ca/cfmx/view/en/index.jsp?articleid=237519>.
- **Request for Proposals** – The Pulse Innovation Project is seeking proposals for human clinical research demonstrating the pre-biotic effects of pulse crops. Contact Julianne Kawa at 204-925-4450 or **Error! Hyperlink reference not valid.** .

- **BSE Infection Sensor** –University of Guelph researchers are developing an acoustic prion sensor using quartz crystals. Read the article in the AgriSuccess Journal at: http://www.fcc-fac.ca/newsletters/en/express/articles/20060915_e.asp#5.